Training on proposal writing

**BALTIC-FIT Summer School
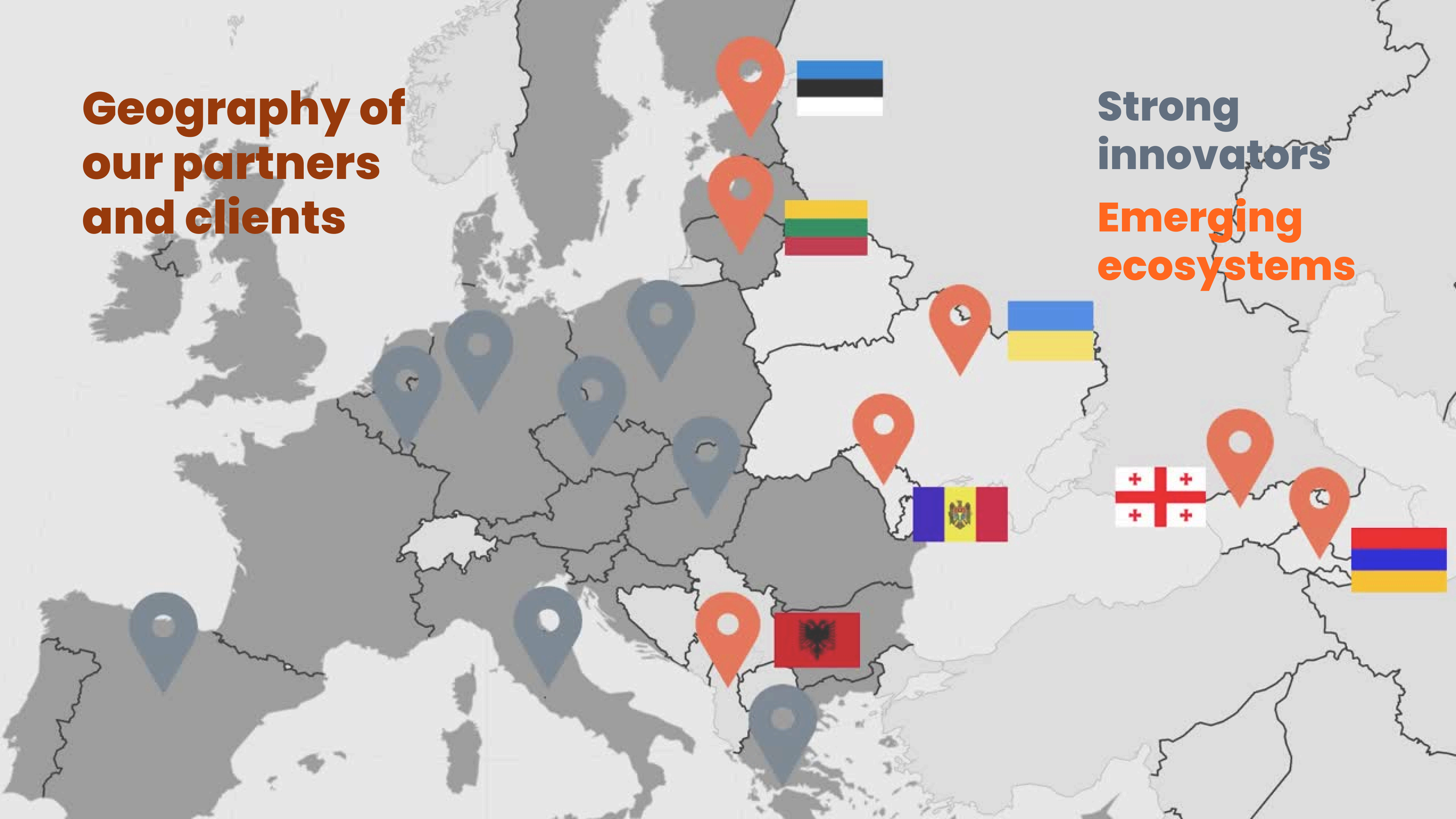23 May 2025**

Anna Zmiievska, Anromind

About us

ANROMIND is a team of experts with over 10 years of experience in:

- Funding facilitation for R&I and development projects
- Proposal writing
- International project management
- Communication in an international context
- Strategic planning
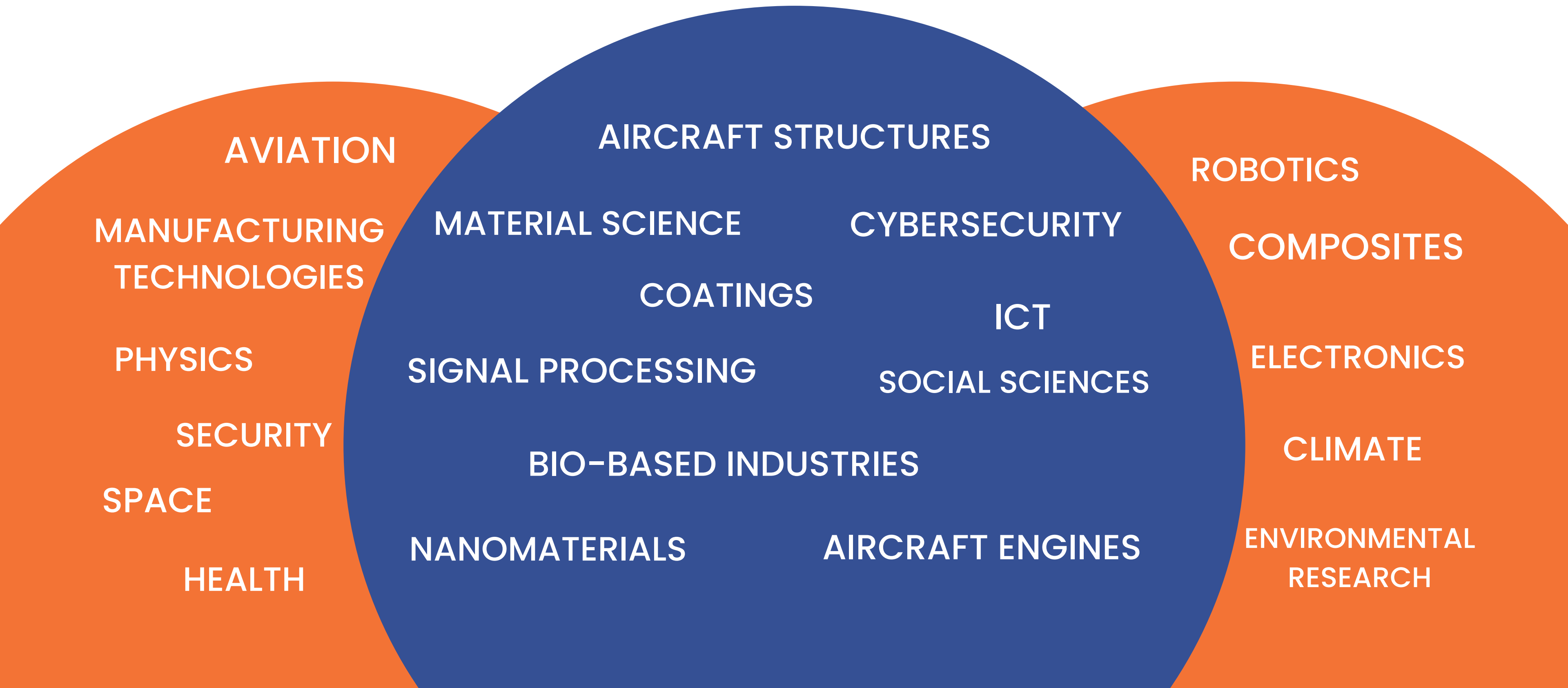- Business model analysis and business plan development

Geography of our partners and clients

Strong innovators

Emerging ecosystems

RESEARCH AREAS WE WORKED WITH

AVIATION

MANUFACTURING
TECHNOLOGIES

PHYSICS

SECURITY

SPACE

HEALTH

AIRCRAFT STRUCTURES

MATERIAL SCIENCE

CYBERSECURITY

COATINGS

ICT

SIGNAL PROCESSING

SOCIAL SCIENCES

BIO-BASED INDUSTRIES

NANOMATERIALS

AIRCRAFT ENGINES

ROBOTICS

COMPOSITES

ELECTRONICS

CLIMATE

ENVIRONMENTAL
RESEARCH

Role in BALTIC-FIT

Anromind

Help to strengthen research management capacities and administrative skills

6 training workshops

- Development of proposal writing skills
- Managing project portfolio
- Responding to EU policies
- Promoting research and research profiles on social media
- Implementing Open Science Policy.
- Research commercialization, including intellectual property protection and spin-offs creation.
- Stakeholder interaction

Mentoring on 2 proposals preparation

Through whole proposal preparation journey: identification of call topic, partner search, proposal writing, submission

regular individual sessions, check-in group meetings, reviewing of the proposal text, budget, etc.

HOW GRANTS WORK

Call for proposals

Launched by EU or national programmes.
Specific goals and deadlines.
For defined projects
(time, budget, roles, plan)

Apply

Prepare proposal according to rules and templates.
Apply befor deadline

Evaluation

Independent experts evaluate proposals (technical, financial plan, capacities)

Granted

Best proposals get funding for project implementation

95.5 B

Aims to tackle global challenges: climate, health, digitalisation, energy, mobility, etc.
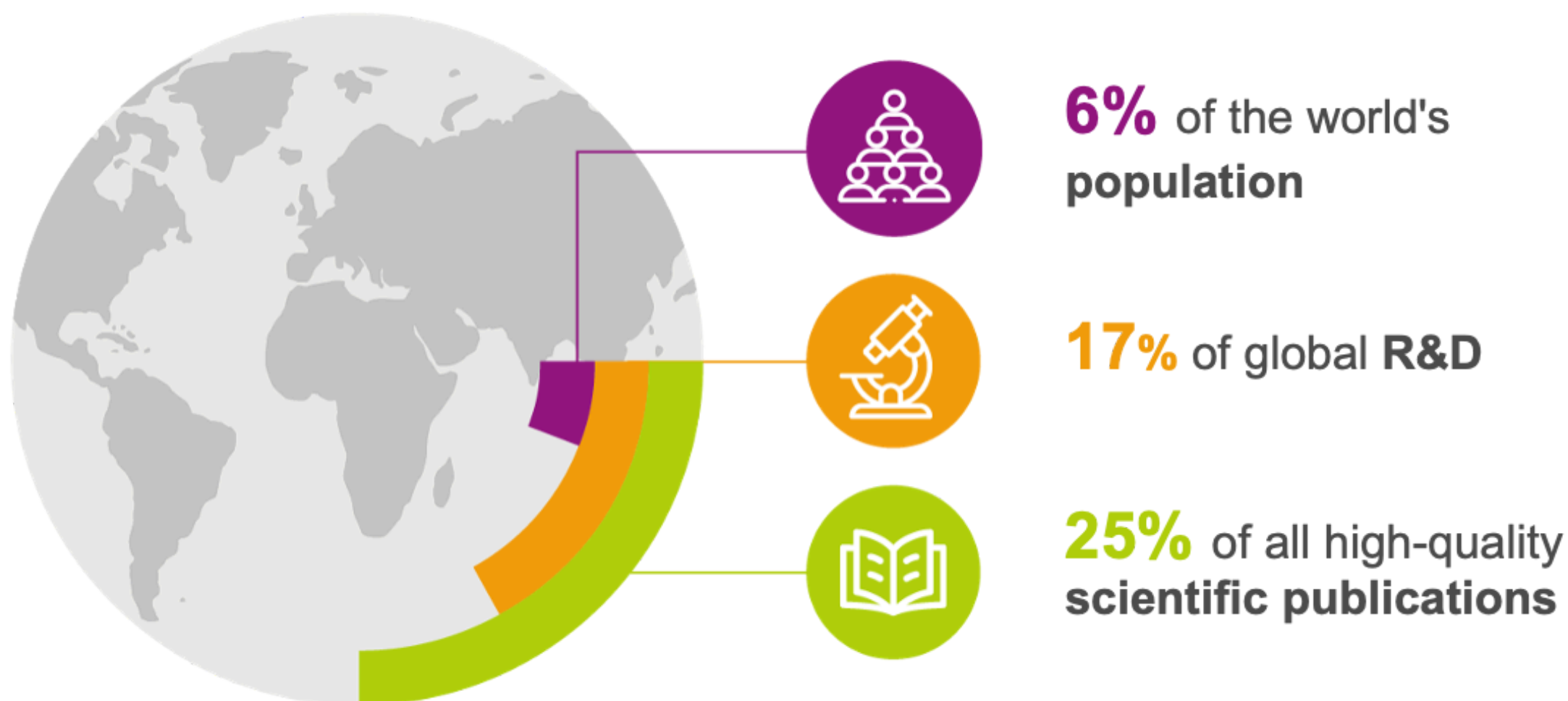
Supports universities & research centers, deep-tech startups, SMEs, corporates

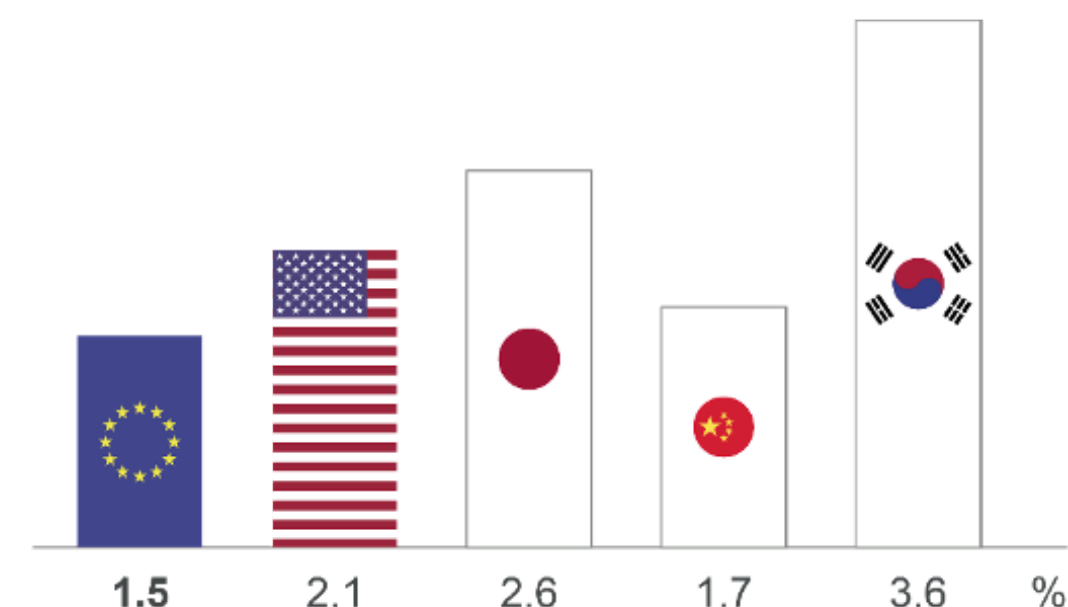Offers both individual funding & collaborative projects (via consortia)

Focus on impact and strengthening Europe's innovation ecosystems

While benefiting from world-class research and strong industries... Our knowledge and skills are our main resources
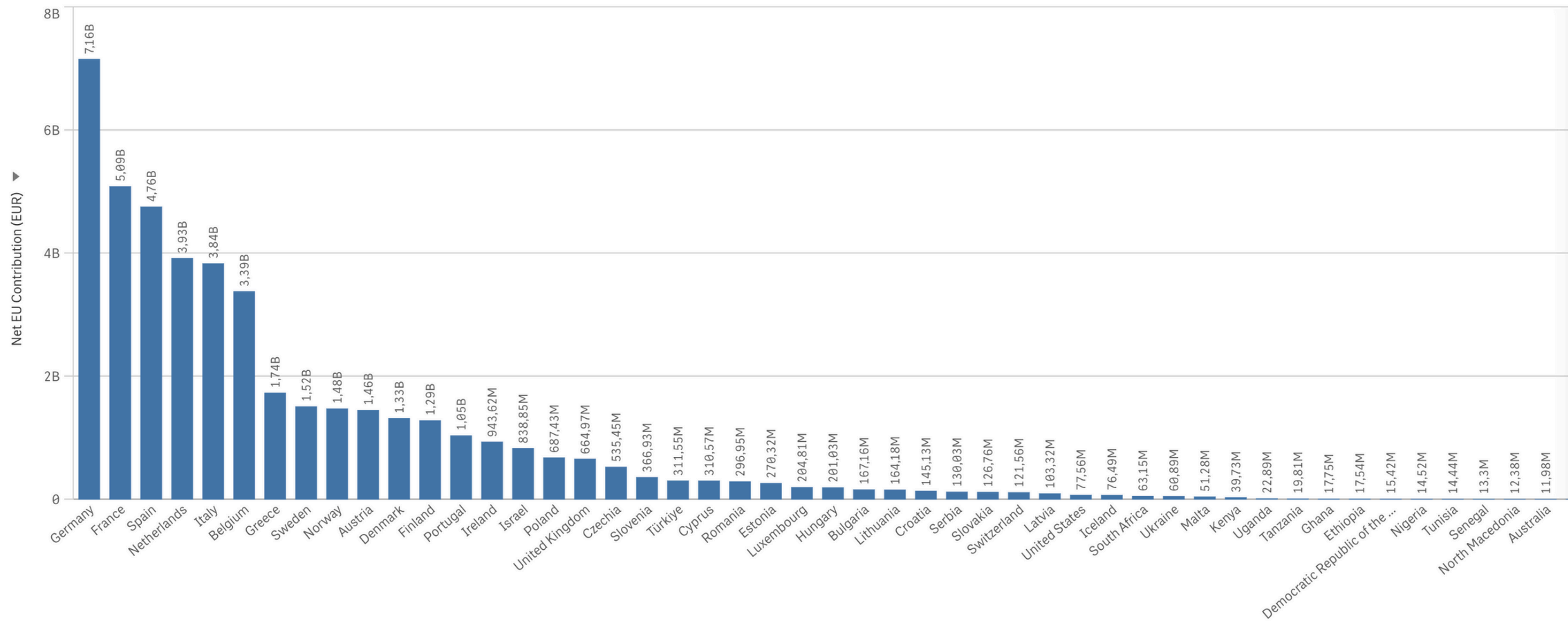
6% of the world's **population**

17% of global **R&D**

25% of all high-quality **scientific publications**

1.5% EU **business R&D investment**

| 1.5 | 2.1 | 2.6 | 1.7 | 3.6 | % |

...Europe can do better at transforming this into **leadership in innovation** and **entrepreneurship**

HORIZON EUROPE Contribution (EUR) to All Countries
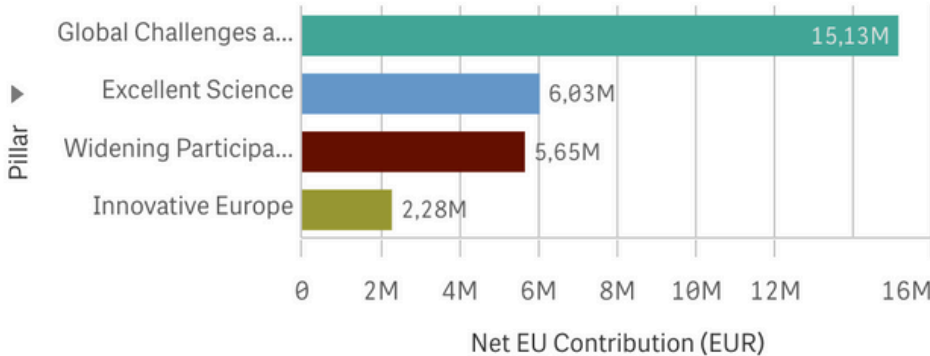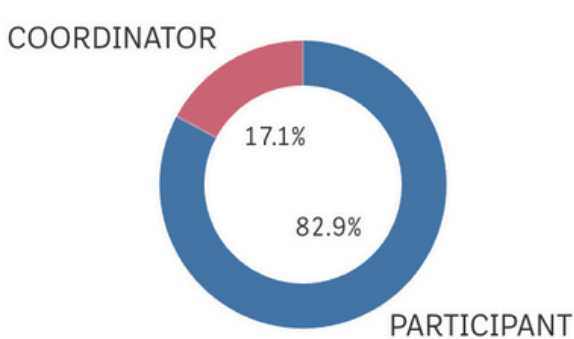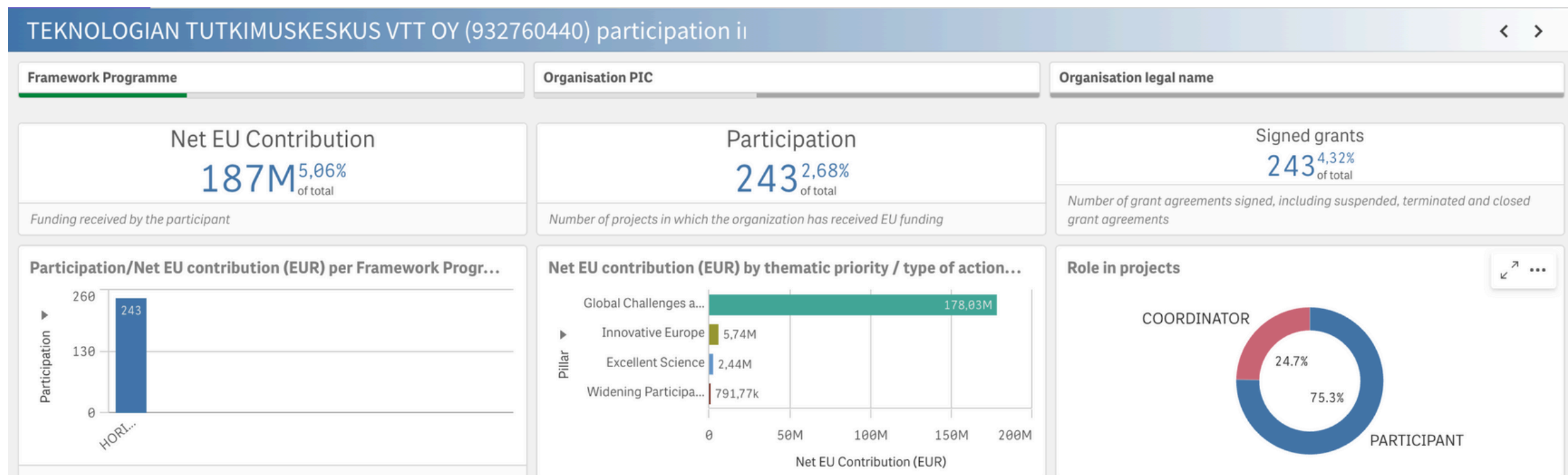
Audience QUESTION

What is your experience in Horizon Europe (H2020?) :

- *No experience*

- *Participated in proposal preparation as a team member*
- *Led proposal preparation*

- *Participated in a project as a team member*
- *Participated in a project as a Work Package leader*
- *Participated in a project as a coordinator*

What other competitive funding ?
Proposal
Project

Agenda of Training

HORIZON EUROPE

✓ **Horizon Europe Structure & Instruments**

✓ **Key factors of success**

✓ **How to shape your idea**

✓ **How to find partners & build a consortium**

✓ **Basics of proposal preparation**

Agenda of Training

✓ **Horizon Europe Structure & Instruments**

✓ **Key factors of success**

✓ **How to identify opportunities (calls & topics)**

✓ **How to find partners & build a consortium**

✓ **Basics of proposal writing**

HORIZON EUROPE

HORIZON EUROPE

SPECIFIC PROGRAMME: EUROPEAN DEFENCE FUND

Exclusive focus on defence research & development

Research actions

Development actions

SPECIFIC PROGRAMME IMPLEMENTING HORIZON EUROPE & EIT*

Exclusive focus on civil applications

Pillar I
EXCELLENT SCIENCE

European Research Council

Marie Skłodowska-Curie

Research Infrastructures

Pillar II
GLOBAL CHALLENGES & EUROPEAN INDUSTRIAL COMPETITIVENESS

Clusters
- Health
- Culture, Creativity & Inclusive Society
- Civil Security for Society
- Digital, Industry & Space
- Climate, Energy & Mobility
- Food, Bioeconomy, Natural Resources, Agriculture & Environment

Joint Research Centre

Pillar III
INNOVATIVE EUROPE

European Innovation Council

European Innovation Ecosystems

European Institute of Innovation & Technology*

WIDENING PARTICIPATION AND STRENGTHENING THE EUROPEAN RESEARCH AREA

Widening participation & spreading excellence

Reforming & Enhancing the European R&I system

HORIZON EUROPE

€95.5 bn

SPECIFIC PROGRAMME: EUROPEAN DEFENCE FUND

Exclusive focus on defence research & development

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SPECIFIC PROGRAMME IMPLEMENTING HORIZON EUROPE & EIT*

Exclusive focus on civil applications

Pillar I
EXCELLENT SCIENCE

Pillar II
GLOBAL CHALLENGES & EUROPEAN INDUSTRIAL COMPETITIVENESS

Pillar III
INNOVATIVE EUROPE

€25 bn

26%

€53.5 bn

56%

€13.6 bn

14%

WIDENING PARTICIPATION AND STRENGTHENING THE EUROPEAN RESEARCH AREA

Widening participation & spreading excellence

Reforming & Enhancing the European R&I sys...

€3.4 bn

4%

Bottom-Up & Top-Down Calls

SPECIFIC PROGRAMME: EUROPEAN DEFENCE FUND

Exclusive focus on defence research & development

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Development actions

SPECIFIC PROGRAMME IMPLEMENTING HORIZON EUROPE & EIT*

Exclusive focus on civil applications

Pillar I
EXCELLENT SCIENCE

European Research Council

Marie Skłodowska-Curie

Research Infrastructures

Pillar II
GLOBAL CHALLENGES & EUROPEAN INDUSTRIAL COMPETITIVENESS

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Joint Research Centre

Pillar III
INNOVATIVE EUROPE

European Innovation Council

European Innovation Ecosystems

European Institute of Innovation & Technology*

WIDENING PARTICIPATION AND STRENGTHENING THE EUROPEAN RESEARCH AREA

Widening participation & spreading excellence

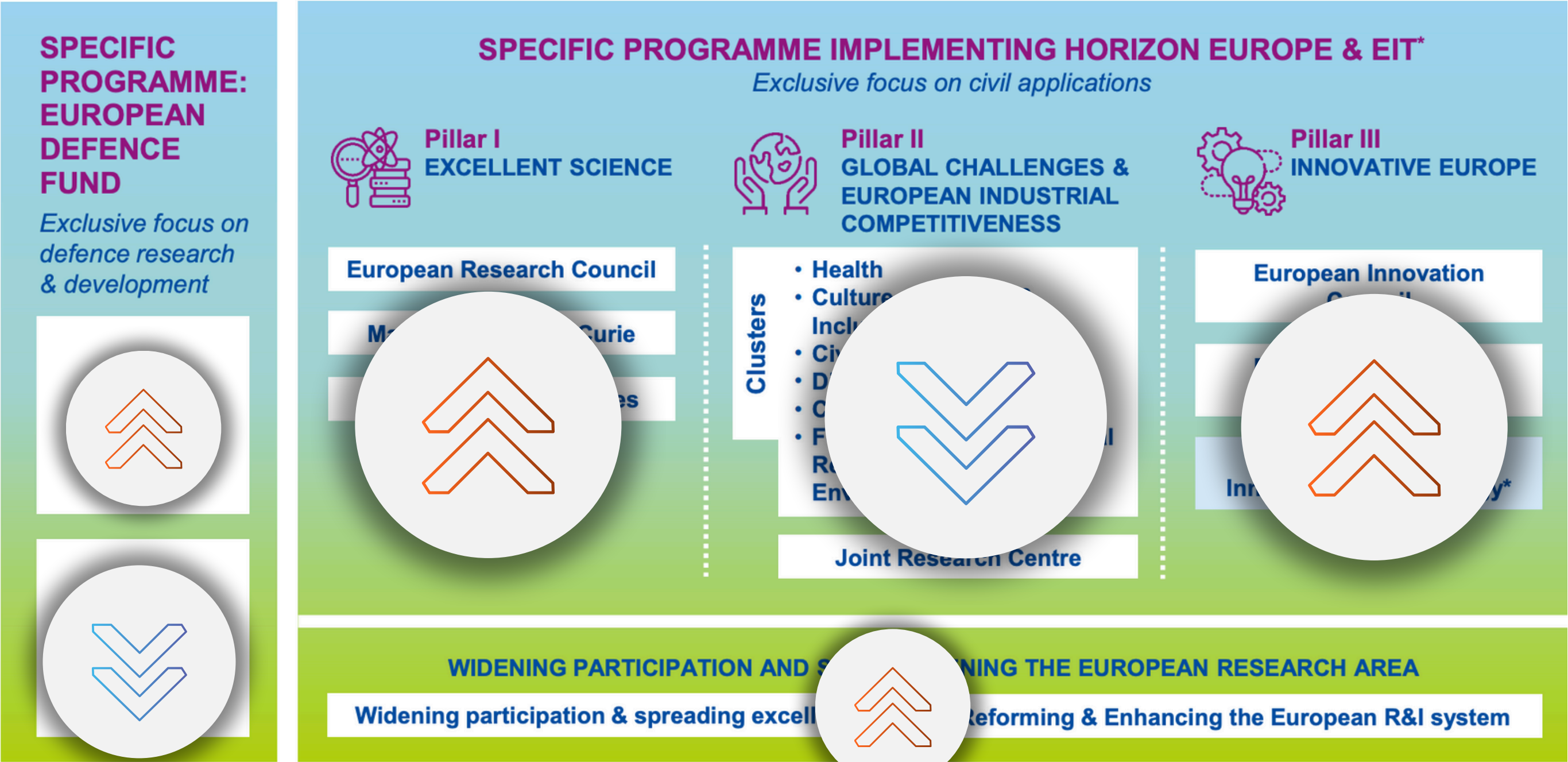Reforming & Enhancing the European R&I system

European Commission

Topic pre-defined

Any topic

Types of projects RIA/IA/CSA

RIA – Research and Innovation Actions

TRL 2 to 5
Funding rate: 100%

Activities to establish new knowledge or to explore the feasibility of a new or improved technology, product, process, service or solution.

This may include basic and applied research, technology development and integration, testing, demonstration and validation of a small-scale prototype in a laboratory or simulated environment.

IA – Innovation Actions

TRL 6 to 8
Funding rate:
- 100% for non-profit
- 70% for profit-making

Activities to produce plans and arrangements or designs for new, altered or improved products, processes or services.

These activities may include prototyping, testing, demonstrating, piloting, large-scale product validation and market replication.
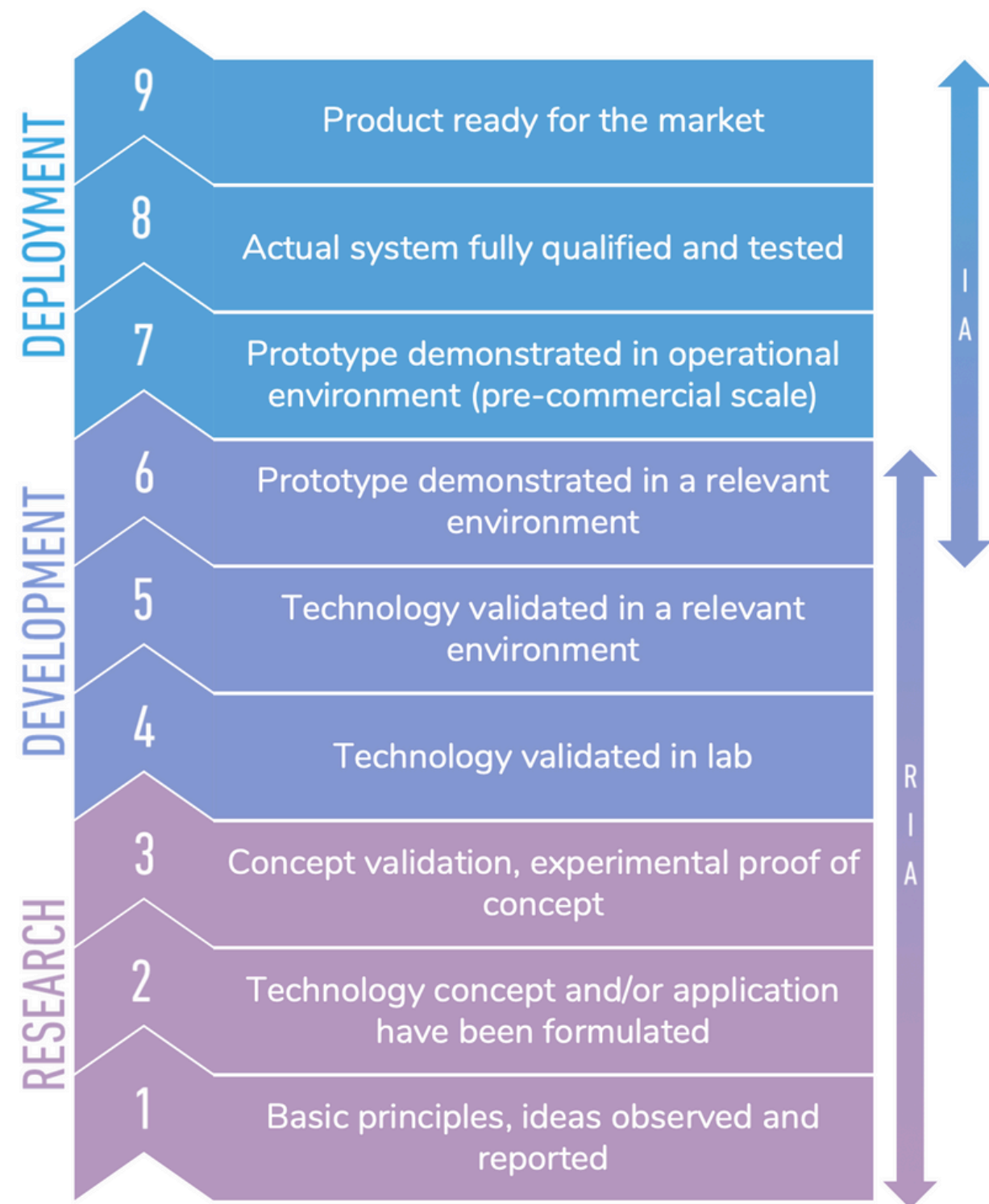
CSA – Coordination and Support Actions

Funding rate: 100%

Activities that contribute to the objectives of Horizon Europe. This excludes R&I activities, except those carried out under the 'Widening participation and spreading excellence' component of the programme (part of 'Widening participation and strengthening the European Research Area').
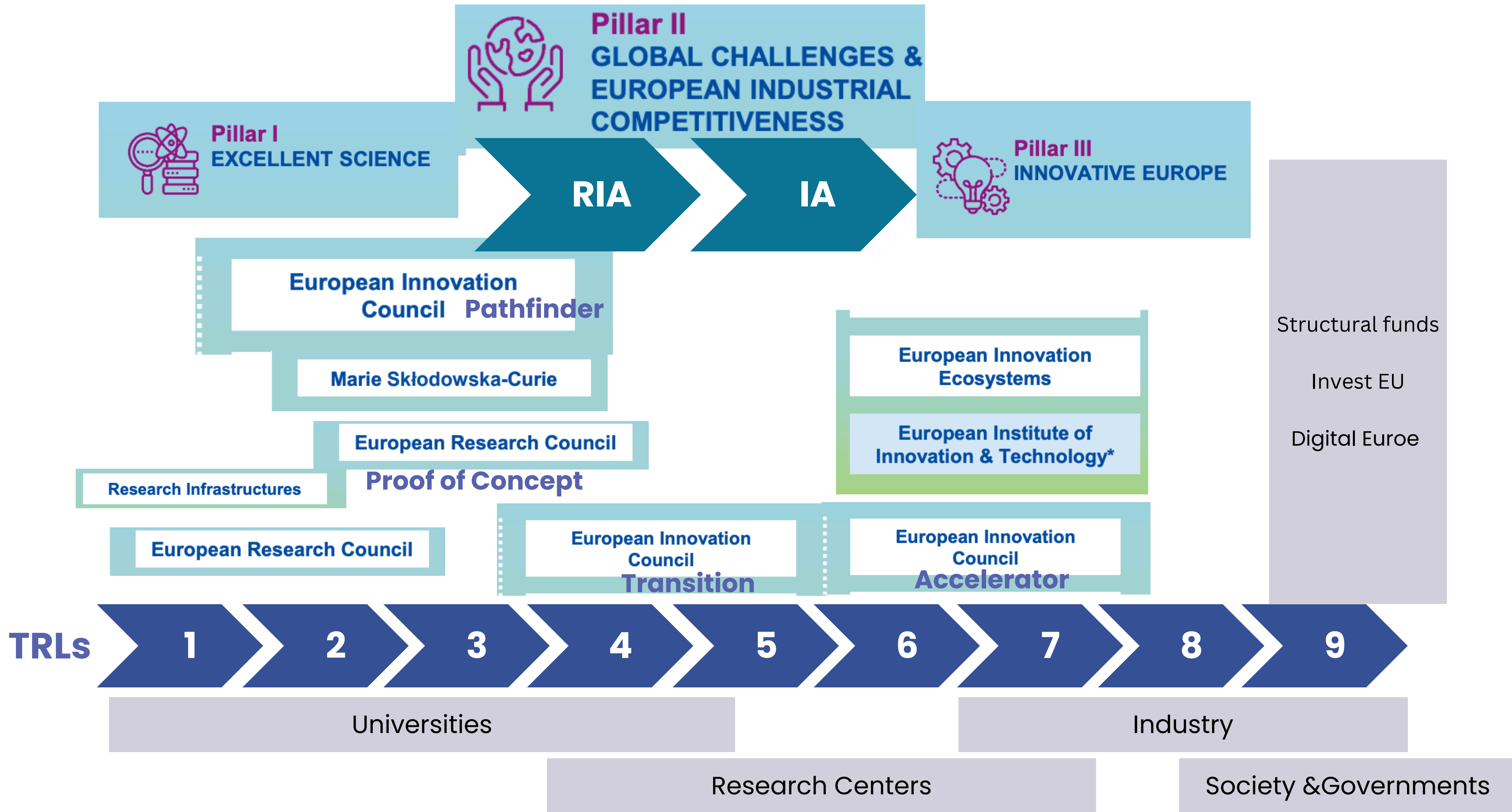
Technology Readiness Levels (TRLs)

DEPLOYMENT	9	Product ready for the market
	8	Actual system fully qualified and tested
	7	Prototype demonstrated in operational environment (pre-commercial scale)
DEVELOPMENT	6	Prototype demonstrated in a relevant environment
	5	Technology validated in a relevant environment
	4	Technology validated in lab
RESEARCH	3	Concept validation, experimental proof of concept
	2	Technology concept and/or application have been formulated
	1	Basic principles, ideas observed and reported

European Commission

Technology Readiness Levels

TRL 0: **Idea**. Unproven concept, no testing has been performed.

TRL 1: **Basic research.** Principles postulated and observed but no experimental proof available.

TRL 2: **Technology formulation**. Concept and application have been formulated.

TRL 3: **Applied research**. First laboratory tests completed; proof of concept.

TRL 4: **Small scale prototype** built in a laboratory environment ("ugly" prototype).

TRL 5: **Large scale prototype** tested in intended environment.

TRL 6: **Prototype system** tested in intended environment close to expected performance.

TRL 7: **Demonstration system** operating in operational environment at pre-commercial scale.

TRL 8: **First of a kind commercial system**. Manufacturing issues solved.

TRL 9: **Full commercial application**, technology available for consumers.

Pillar I
EXCELLENT SCIENCE

Pillar II
GLOBAL CHALLENGES &
EUROPEAN INDUSTRIAL
COMPETITIVENESS

RIA

IA

Pillar III
INNOVATIVE EUROPE

European Innovation
Council Pathfinder

Marie Skłodowska-Curie

European Research Council
Proof of Concept

Research Infrastructures

European Research Council

European Innovation
Council Transition

European Innovation
Ecosystems

European Institute of
Innovation & Technology*

European Innovation
Council Accelerator

Structural funds

Invest EU

Digital Euroe

TRLs 1 2 3 4 5 6 7 8 9

Universities

Industry

Research Centers

Society &Governments

What's in Relevant to "Green Maritime"

SPECIFIC PROGRAMME: EUROPEAN DEFENCE FUND

Exclusive focus on defence research & development

- Research actions
- Development actions

SPECIFIC PROGRAMME IMPLEMENTING HORIZON EUROPE & EIT*

Exclusive focus on civil applications

Pillar I EXCELLENT SCIENCE

- European Research Council
- Marie Skłodowska-Curie
- Research Infrastructures

Pillar II GLOBAL CHALLENGES & EUROPEAN INDUSTRIAL COMPETITIVENESS

Clusters
- Health
- Culture, Creativity & Inclusive Society
- Civil Security for Society
- Digital, Industry & Space
- Climate, Energy & Mobility
- Food, Bioeconomy, Natural Resources, Agriculture & Environment

Joint Research Centre

Pillar III INNOVATIVE EUROPE

- European Innovation Council
- European Innovation Ecosystems
- European Institute of Innovation & Technology*

WIDENING PARTICIPATION AND STRENGTHENING THE EUROPEAN RESEARCH AREA

- Widening participation & spreading excellence
- Reforming & Enhancing the European R&I system

What's in Relevant to "Green Maritime"

SPECIFIC PROGRAMME: EUROPEAN DEFENCE FUND

Exclusive focus on defence research & development

Research actions

Development actions

SPECIFIC PROGRAMME IMPLEMENTING HORIZON EUROPE & EIT*

Exclusive focus on civil applications

Pillar I EXCELLENT SCIENCE

European Research Council

Marie Skłodowska-Curie

Research Infrastructures

Pillar II GLOBAL CHALLENGES & EUROPEAN INDUSTRIAL COMPETITIVENESS

Clusters

- Health
- Culture, Creativity & Inclusive Society
- Civil Security for Society
- Digital, Industry & Space
- **Climate, Energy & Mobility**
- Food, Bioeconomy, Natural Resources, Agriculture & Environment

Joint Research Centre

Pillar III INNOVATIVE EUROPE

European Innovation Council

European Innovation Ecosystems

European Institute of Innovation & Technology*

WIDENING PARTICIPATION AND STRENGTHENING THE EUROPEAN RESEARCH AREA

Widening participation & spreading excellence

Reforming & Enhancing the European R&I system

Cluster 5
Climate, Energy & Mobility

Pillar II
GLOBAL CHALLENGES &
EUROPEAN INDUSTRIAL
COMPETITIVENESS

Clusters
- Health
- Culture, Creativity & Inclusive Society
- Civil Security for Society
- Digital, Industry & Space
- Climate, Energy & Mobility
- Food, Bioeconomy, Natural Resources, Agriculture & Environment

Joint Research Centre

Goal:

Accelerate the twin green and digital transitions and associated transformation of our economy, industry and society with a view to achieving climate neutrality in Europe by 2050.

Cluster 5
Climate, Energy & Mobility

6 Destinations:

Climate
- Climate science and responses for the transformation towards climate neutrality
- Cross-sectoral solutions for the climate transition

Energy
- Sustainable, secure and competitive energy supply
- Efficient, sustainable and inclusive energy use

Mobility
- Clean and competitive solutions for all transport modes
- Safe, resilient transport and smart mobility services for passengers and goods
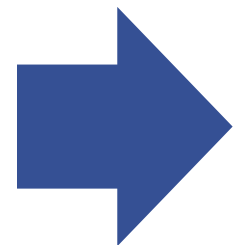
Zero-Emission Waterborne Transport

General objective:

To provide and demonstrate zero-emission solutions for all main ship types and services before 2030, which will enable zero-emission waterborne transport before 2050.

Activties

- sustainable alternative fuels
- electrification
- energy efficiency
- design and retrofitting
- digital green
- ports

Co-Programmed Partnership

The specific scientific objective:

To develop and demonstrate deployable technological solutions which will be applicable for the decarbonisation and the elimination of other harmfull emissions of main ship types and services.
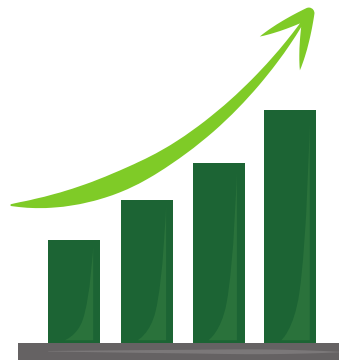
The specific economic objective:

By 2030, implementation of economically viable European new technologies and concepts regarding zero-emission waterborne transport, to strengthen the competitiveness of European industries in growing green ship technology markets and provide the capability to re-enter markets presently dominated by Europe's competitors.

The specific societal objectives are:

To facilitate the development and implementation of regulations and policies at national and international level, including the development of standards to enable the implementation of technological solutions for zero-emission waterborne transport by 2030 at the latest. To facilitate the uptake of innovative zero emission waterborne transport technologies and solutions within the European waterborne sector, supporting economic growth and European employment.

Agenda of Training

✓ Horizon Europe Structure & Instruments

✓ **Key factors of success**

✓ How to shape your idea

✓ How to find partners & build a consortium

✓ Basics of proposal preparation

HORIZON EUROPE

Audience QUESTION

Name 3 ingredients of successful proposal

3 key factors of success

Excellent Idea

Good consortium

Proposal text

3 key factors of success

Excellent Idea

Excellent science. Innovative solutions (not incremental)
Thinking about impact first!
Meet EU Policy Priorities, KSOs

Good consortium

Proposal text

3 key factors of success

Excellent Idea

Excellent science. Innovative solutions (not incremental) Thinking about impact first! Meet EU Policy Priorities, KSOs

Good consortium

Number of partners. Profile of partners. Quadruple helix members important! Industry and SMEs important!

Proposal text

3 key factors of success

Excellent Idea

Excellent science. Innovative solutions (not incremental) Thinking about impact first! Meet EU Policy Priorities, KSOs

Good consortium

Number of partners. Profile of partners. Quadruple helix members important! Industry and SMEs important!

Proposal text

Not just telling, but selling! "Sell" your idea to evaluators. One responsible person. Enough time invested!

3 key factors of success

Excellent Idea

Excellent science. Innovative solutions (not incremental) Thinking about impact first! Meet EU Policy Priorities, KSOs

Good consortium

Number of partners. Profile of partners. Quadruple helix members important! Industry and SMEs important!

Proposal text

Not just telling, but selling! "Sell" your idea to evaluators. One responsible person. Enough time invested!

Agenda of Training #1

HORIZON EUROPE

✓ **Horizon Europe Structure & Instruments**

✓ **Key factors of success**

💡 **How to shape your idea**

👥 **How to find partners & build a consortium**

📝 **Basics of proposal writing**

Agenda of Training

HORIZON EUROPE

✓ Horizon Europe Structure & Instruments

✓ Key factors of success

✓ **How to shape your idea**

✓ How to find partners & build a consortium

✓ Basics of proposal preparation

Shaping an Innovative and Impactful Idea

Innovative, not incremental

Horizon Europe prioritizes groundbreaking innovations that solve significant challenges, rather than minor improvements.

Aligned with EU Priorities

EU Policy Priorities, such as the Green Deal, Digital Transformation, and other Key Strategic Orientations (KSOs).

Thinking Impact-First

Not just from the perspective of academic excellence, but also in terms of broader societal and economic benefits and potential to contribute to major challenges (e.g., climate change, digital innovation, health, etc.)

GET STARTED

How are my project results linked to policy priorities?

EU Policy Priorities
(Green Deal, Fit for the digital age, ...)

Key Strategic Orientations
(Strategic objectives where R&I is expected to make a difference)

Strategic Plan
2021-2024

Impact areas

Transformations to be fostered through R&I

Expected Impacts = Destinations

Work Programme
2021-2022

Expected Outcomes = Topics

Your project results

How to find calls

1

Funding & Tenders (F&T) Portal

How to find calls

Topic Description on F&T portal

Open topic on efficient border surveillance and maritime security

HORIZON-CL3-2025-01-BM-01

Topic   **Call for proposal**

Internal navigation

- General information
- Topic description
- Mission
- Destination
- Conditions and documents
- Budget overview
- Partner search announcements
- Start submission
- Topic Q&As
- Get support
- Call information

General information

Programme
Horizon Europe (HORIZON)

Call
Civil Security for Society (HORIZON-CL3-2025-01)

Type of action	**Type of MGA**	⟳ Forthcoming
HORIZON-IA HORIZON Innovation Actions	HORIZON Lump Sum Grant [HORIZON-AG-LS]	

Deadline model	**Planned opening date**	**Deadline date**
single-stage	12 June 2025	12 November 2025 17:00:00 Brussels time

Topic description

Expected Outcome:
Project results are expected to contribute to all of the following expected outcome(s):

- Improved security of EU external borders, or of maritime environment, infrastructures and activities, against natural, accidental or incidental disasters; challenges such as illegal trafficking (cover

⌄ Show more

Topic conditions and documents

General conditions

1. Admissibility Conditions: Proposal page limit and layout

Described in Annex A ↗ and Annex E ↗ of the Horizon Europe Work Programme General Annexes.

How to find calls

2

Thematic Work Programmes

Reference documents

Filters

[2021 - 2027 ⌄]

[Horizon Europe (HORIZON) ⌄]

Programme [Horizon Europe (HORIZON) ⊗]

Grants

This page includes reference documents of the programmes managed on the EU Funding & Tenders portal starting with legal documents and the Commission work programmes for specific actions. Please select the programme to see the reference documents.

Procurement

Reference Documents related to tendering opportunities are available directly on the calls for tenders pages. You may search tender opportunities via the "Procurement" > "Calls...

🔍 [Filter...] [Expand all ↴]

> Legislation

∨ Work programme & call documents

   › 2021-2022

   › 2023-2025

   ∨ 2025

     ∨ HE Main Work Programme 2025

         HE and Euratom Work Programme on Horizontal Expenditure 2025-2026 ›

         1. General introduction ›

         3. Research Infrastructures ›

         4. Health ›

         5. Culture, creativity and inclusive society ›

         6. Civil Security for Society ›

How to find calls

Table of contents

encompass system operations, maintenance procedures, safety protocols, and emergency response protocols to ensure safe and efficient operations.

This topic implements the co-programmed European Partnership on 'Zero Emission Waterborne Transport' (ZEWT). As such, projects resulting from this topic will be expected to report on results to the European Partnership 'Zero Emission Waterborne Transport' (ZEWT) in support of the monitoring of its KPIs.

HORIZON-CL5-2025-04-D5-15: Optimal integrated onboard renewable energy solutions, by considering Wind-Assisted Propulsion Systems (ZEWT Partnership)

Call: Cluster 5 Call 04-2025 (WP 2025)	
Specific conditions	
Expected EU contribution per project	The Commission estimates that an EU contribution of around EUR 7.50 million would allow these outcomes to be addressed appropriately. Nonetheless, this does not preclude submission and selection of a proposal requesting different amounts.
Indicative budget	The total indicative budget for the topic is EUR 7.50 million.
Type of Action	Innovation Actions
Technology Readiness Level	Activities are expected to achieve TRL 7-8 by the end of the project – see General Annex B. Activities may start at any TRL.

Expected Outcome: Project results are expected to contribute to all of the following expected outcomes:

- Development and demonstration of a standardised methodology for monitoring, recording and verification of energy used from Wind Assisted Propulsion devices directly into ship propulsion. The methodology is expected to allow integration of wind energy used in propulsion of ships directly into calculations of GHG intensity of the energy used on-board, both in context of Fuel EU maritime and International Maritime Organization (IMO) Life Cycle assessment (LCA) guidelines;

- Provision of a standardised framework to ensure certainty in the claims regarding fuel, Greenhouse Gas (GHG) and other polluting emission reduction by Wind-Assisted Propulsion (WAP) systems, strengthening the implementation of the FuelEU Maritime Regulation;

- Uniform rules, regulations, assessment criteria, and sea-trial procedures for WAP solutions are explored and established, facilitating the market uptake of WAP systems;

- Standardisation efforts to implement the IMO Life-Cycle Assessment (LCA) guidelines are supported;

How to read topic description

Topic Structure:

- Identifier
- Title
- Conditions of the call (inlcuding budget and deadline)
- Scope
- Expected Outcome

HORIZON-CL5-2024-D5-01-18: Assessment of air pollutant emissions from low-carbon fuels in the heavy-duty, aviation, and maritime sectors

Specific conditions	
Expected EU contribution per project	The Commission estimates that an EU contribution of around EUR 3.50 million would allow these outcomes to be addressed appropriately. Nonetheless, this does not preclude submission and selection of a proposal requesting different amounts.
Indicative budget	The total indicative budget for the topic is EUR 7.00 million.
Type of Action	Research and Innovation Actions
Eligibility conditions	The conditions are described in General Annex B. The following exceptions apply: If projects use satellite-based earth observation, positioning, navigation and/or related timing data and services, beneficiaries must make use of Copernicus and/or Galileo/EGNOS (other data and services may additionally be used).
Technology Readiness Level	Activities are expected to achieve TRL 5-6 by the end of the project – see General Annex B.

How to read topic description

HORIZON-CL5-2024-D5-01-18: Assessment of air pollutant emissions from low-carbon fuels in the heavy-duty, aviation, and maritime sectors

CLUSTER 5 "Climate, Energy and Mobility"

Policy Priorities (for 2021-2024)

- Going Climate-Neutral by 205
- A Clean Plant for all
- United Nations SDGs (Sustainable Development Goals)

How to read topic description

HORIZON-CL5-2024-D5-01-18: Assessment of air pollutant emissions from low-carbon fuels in the heavy-duty, aviation, and maritime sectors

DESTINATION 5 "Clean and competitive solutions for all transport modes"

Key Strategic Orientations KSOs (for 2021-2024)

C: Making Europe the first digitally enabled circular, climate-neutral and sustainable economy through the transformation of its mobility, energy, construction and production systems;

A: Promoting an open strategic autonomy by leading the development of key digital, enabling and emerging technologies, sectors and value chains to accelerate and steer the digital and green transitions through human-centred technologies and innovations.

How to read topic description

2 projects to be funded

RIA type
consortium of 5–10 partners

Project positioning:
Validation in relevant invoronment

HORIZON-CL5-2024-D5-01-18: Assessment of air pollutant emissions from low-carbon fuels in the heavy-duty, aviation, and maritime sectors

Specific conditions	
Expected EU contribution per project	The Commission estimates that an EU contribution of around EUR 3.50 million would allow these outcomes to be addressed appropriately. Nonetheless, this does not preclude submission and selection of a proposal requesting different amounts.
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Agenda of Training

✓ Horizon Europe Structure & Instruments

✓ Key factors of success

✓ How to shape your idea

✓ **How to find partners & build a consortium**

✓ Basics of proposal preparation

HORIZON EUROPE

Horizon Europe project are implemented by consortia

QUADRUPLE HELIX

- 5-10-15 partners
- Minimum 3 organisations from 3 different countries (Member states of or Associated Countries)
- Quadruple Helix
- SMEs are important
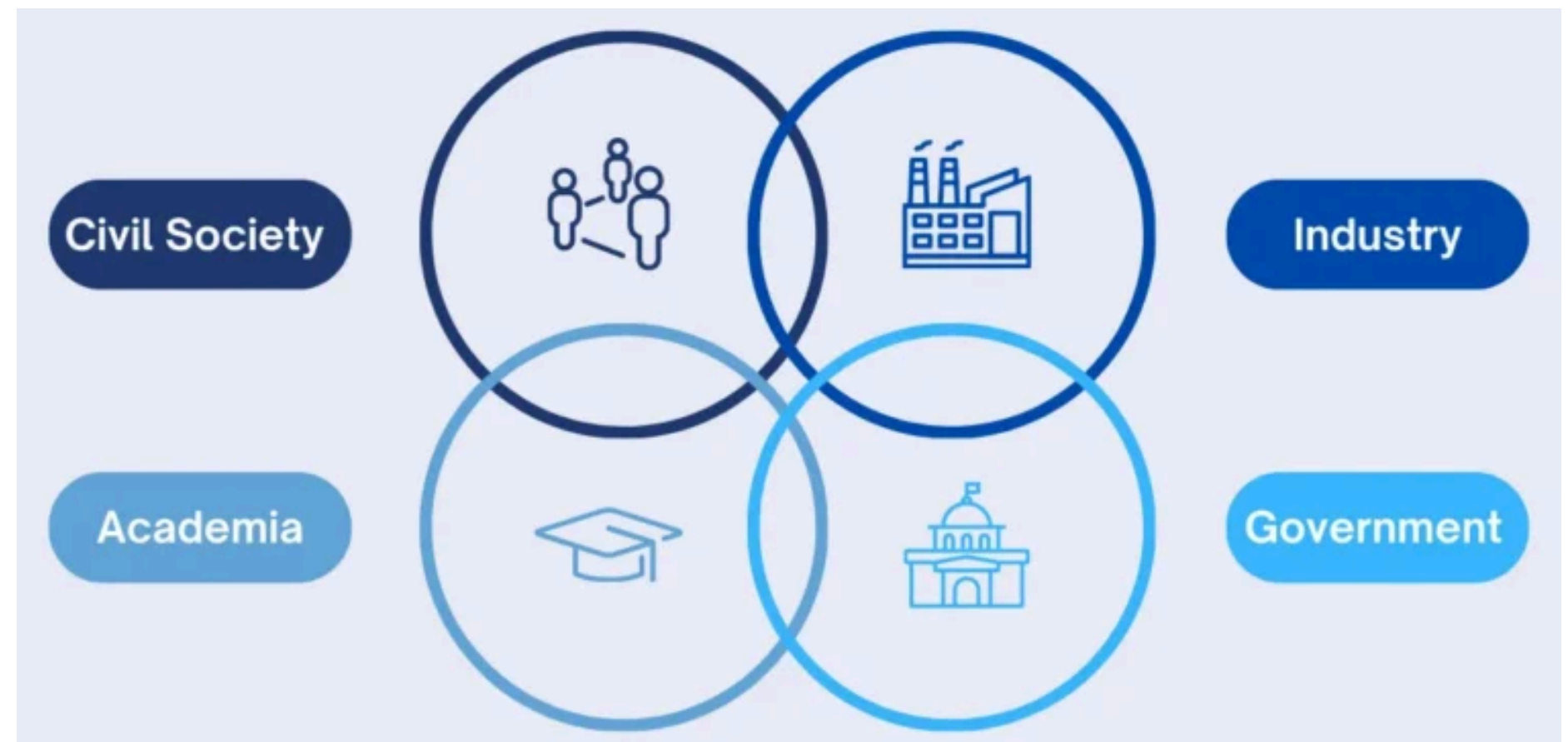
How to find partners – active search

Funding & Tenders Portal Partner search announcements

Thematic Partner Search Tools & Brokerage Events

CORDIS & Horizon Dashboard Organizations active in Horizon 2020/Horizon Europe

LinkedIn personalities & thematic groups

Networking: thematic conferences, events, participation in networks

How to find partners – active search

Funding & Tenders Portal Partner search announcements

Thematic Partner Search Tools & Brokerage Events

CORDIS & Horizon Dashboard Organizations active in Horizon 2020/Horizon Europe
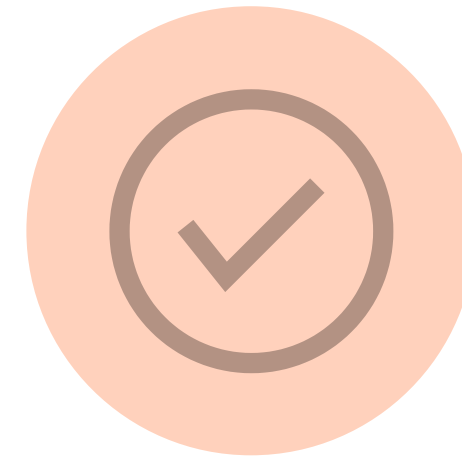
LinkedIn personalities & thematic groups

Networking: thematic conferences, events, participation in networks

Funding and Tenders Partner Search

- Available for each open call on F&T
- Published by topic
- All can view announcements
- All can publish accouncement

| EU Funding & Tenders Portal

rocurement ▼   Projects & results ▼   News & events ▼   Work as an expert   Guidance & documents ▼   Se
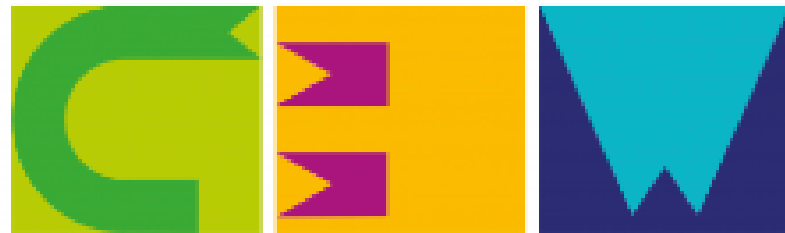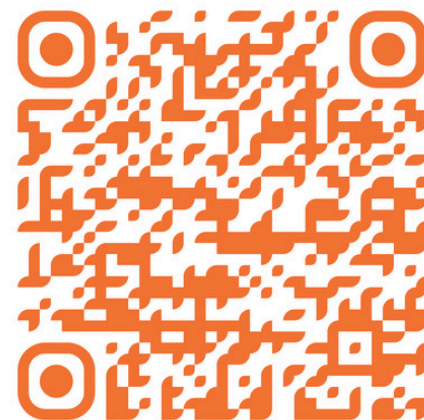
main strategic goals. Striving towards excellence requires a stronger R&I system where best practice is disseminated faster across the European Union. The strategic plan for Horizon Europ

⌄ Show more

Topic conditions and documents

General conditions

1. Admissibility conditions: described in Annex A ↗ and Annex E ↗ of the Horizon Europe Work Programme General Annexes

Proposal page limits and layout: described in Part B of the Application Form available in the Submission System…

⌄ Show more

Partner search announcements

34

Searches of partners to collaborate on this topic

[View / Edit]

LEARs, Account Administrators or self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal, as well as any user having an active public Per

Start submission

The submission system is planned to be opened on the date stated on the topic header.

Funding and Tenders Partner Search

- Expertise offer
- Expertise request
- Only account admins or LEARs can add!
- Reply comes to LEAR email – add your in offer text!
- Only 500 characters allowed – short and coincise!

the topic

[+ Add]

Published   Withdrawn

Search by name, description...   Expertise request, Expertise offer ⌄   🔍 Search

☐ Expertise offer
☐ Expertise request

160 item(s) found   Sort by ⌄

NON-GOVERNMENTAL ORGANIZATION AGENCY OF EUROPEAN INNOVATIONS

Organisation   ✉ Contact

AEI (aei.org.ua) is a research and consultancy organisation that acts as an innovation bridge between science, business, authorities, and other stakeholders. AEI has experience in projects under the FP7, Horizon 2020 and Horizon Europe. Our specialisation: project management, innovation management, analytical studies, interdisciplinary research, human behaviour, security, e-learning, gender aspects, public awareness, dissemination, communication and public engagement. Contact: kul.ivan@gmail.com

Organisation type	Research Organisation	**Type of request**	Expertise offer
Country	🇺🇦 Ukraine	**Request date**	09 May 2023
Status	Published		

RBZ Robot Design S.L.

Organisation   ✉ Contact

RBZ embedded Logics is a Spanish SME specialized in providing embedded custom solutions. The goal of RBZ is to design electronic equipment fulfilling the needs of customers and partners to complement their research and development departments, both in the electronic research and integration. RBZ expertise is concentrated in processing, interfaces, IoT, linux, real time and FPGAs, ..., applied to several fields, such as medical, space, environment, security, IoT, communications, transport, …

Organisation type	Small or medium-size enterprise	**Type of request**	Expertise offer
Country	🇪🇸 Spain	**Request date**	28 May 2023
Status	Published		

Asociatia Green Technology/Tehnologia Verde

Organisation   ✉ Contact

How to find partners – active search

Funding & Tenders Portal Partner search announcements

Thematic Partner Search Tools & Brokerage Events

CORDIS & Horizon Dashboard Organizations active in Horizon 2020/Horizon Europe

LinkedIn personalities & thematic groups

Networking: thematic conferences, events, participation in networks

Thematic NCP networks

GREENET Partner Search Tool

**1534 registered participants
21 from Estonia**

https://greenet-partner-
search-tool.b2match.io/

Info   How it works   FAQ   Contact   Events   Destinations

GREENET Partner Search Tool
An online database that manages Cluster 5 networking opportunities.

The GREENET Partner Search Tool brings together organisations (Coordinators as well as partners) from across the world. This is a unique opportunity to generate new contacts and collaborate on potential Horizon Europe projects. Meetings will take place in a dedicated area and will be arranged in advance by means of this website throughout the whole year (2024).

The second purpose of the Greenet platform is online events. Stay updated with our online events by checking out the "Events" tab.

The GREENET Partner Search Tool will remain active for the whole of Horizon Europe, up till the end of December 2027.

You may also register for the **EU Missions partner search tool** which is managed by the **NCP4MISSIONS**. We suggest you follow and register on this platform for everything related to the EU Missions and the NEB destination.

Areas of intervention
- Climate science and solutions
- Energy supply
- Energy systems and grids
- Buildings and industrial facilities in energy transition
- Communities and cities
- Industrial competitiveness in transport
- Clean, safe and accessible transport and mobility
- Smart mobility
- Energy storage

Cluster 5 (Climate, Energy and Mobility) aims to fight climate change by better understanding its causes, evolution, risks, impacts and opportunities, and by making the

Register now
Open until 30 December 2024

ORGANISED BY

PARTICIPANTS

Türkiye		275
France		176
Spain		165
United Kingdom		102
Belgium		54
Italy		46
Poland		36
Portugal		35
Tunisia		28
Germany		27
Greece		24
Cyprus		22
Netherlands		22

Thematic Brokerage Events

CL5- Greenet – Network of NCPs

https://greenet-brokerage-event-for-he.b2match.io

Thematic Brokerage Events

https://greenet-brokerage-event-for-he.b2match.io/

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Practical Advice
Analysis of "Missed Opportunities"

https://cordis.europa.eu/search

- Analyse previously funded projects on CORDIS (Horizon Europe)
- Set filters: Collection = Projects; Framework Programmes = Horizon Europe, search term = maritime
- Identify potential partners
- Pay attention who coordinates
- Check project website

High Efficiency Low Emission Nautical Solid Oxide Fuel Cell

HORIZON EUROPE

Fact Sheet   Reporting   Results

Objective

The HELENUS project will build, integrate and demonstrate a 500kW solid oxide fuel cell (SOFC) module operating in cogeneration (combined heat and power) mode, in an MSC World class series ocean cruise vessel. The SOFC will be fully integrated- spatially, electrically, and thermally- into the ship design. SOFCs are the most efficient chemical energy converters available today, and are also highly fuel-flexible- thereby remaining highly relevant for the future of waterborne transport. The HELENUS demonstrator will achieve a TRL of 7 at the end of the project, with extended field testing already planned to reach TRL8 by 2028-2029. Success of this project will enable upscaling of mature SOFC technology in ocean cruise liners to as high as 20MW, by as early as 2029. This can unlock over 23% total fuel savings (assuming a hybrid 20MW SOFC+60MW ICE energy system) over a state-of-the-art energy system with only ICEs. The HELENUS consortium involves diverse and accomplished stakeholders representing the entire value chain from technology development to field implementation- creating a rapid pathway towards exploitation and commercialisation.
HELENUS will also undertake extensive simulation, experimental (using an 80kW scaled-down SOFC module), and analytical efforts to demonstrate the applicability of the developed SOFC solution (i) upon significant scale-up (10 MW and beyond), (ii) over duty cycles of alternate applications such as dredging- and offshore- vessels, and (iii) using carbon-neutral fuels with potential for future maritime uptake. Experimental results will be complemented by application case- and lifecycle performance- analyses to assess the broader impact of the technology on waterborne transport. Therefore, HELENUS creates a technological and regulatory roadmap towards a maritime future with scaled-up clean energy systems operating on renewable fuels – thereby fostering innovation and significantly boosting the competitiveness of the EU maritime industry

Project Information

HELENUS
Grant agreement ID: 101056784

DOI
10.3030/101056784 ☑

EC signature date
17 May 2022

Start date
1 July 2022

End date
30 June 2027

Funded under
Climate, Energy and Mobility

Total cost
€ 15 670 245,00

EU contribution
€ 14 866 244,50

Coordinated by
DEUTSCHES ZENTRUM FUR LUFT - UND RAUMFAHRT EV
Germany

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ropa.eu/search?q=contenttype%3D%27project%27%20AND%20programme%2Fcode%3D%27HORIZON-CL5-2021-D5...

▼ Filters   ▼

Collection: Projects ✕   Programme: HORIZON-CL5-2021-D5-01-10 ✕   ✕ Clear all filters

☐ Include archived content ⓘ

5 results found   🗓 Last update ▾   ⇅ Title ⬍

HORIZON EUROPE — PROJECT

RESHIP Redefine energy Efficiency solutions for hydrogen powered SHIPs in marine and inland waterway
ID: 101056815
From: 1 September 2022 to: 31 August 2025

Under the framework of Zero Emission Waterborne Transport (ZEWT), hydrogen as the future fuel for ships offers an opportunity to zero the GHG emission. Nevertheless, the challenges for onboard hydrogen storage and utilisation obstruct this long desired revolution. Novel and...

Coordinated in: France

Programme: Clean, Safe and Accessible Transport and Mobility, Climate, Energy and Mobility, Industrial Competitiveness in Transport

Last update: 15 September 2022   🔖 Add to my booklet

HORIZON EUROPE — PROJECT

ZHENIT Zero waste Heat vessel towards relevant ENergy savings also thanks to IT technologies
ID: 101056801
From: 1 June 2022 to: 30 November 2025

ZHENIT overall objective is to promote Waste Heat Recovery (WHR) as key and "ready-to-implement" solutions to achieve 2030 IMO/EU targets for shipping sector decarbonization. ZHENIT goal is to fully untap "on-board WH potential" developing and validating WHR solutions...

Coordinated in: Italy

Programme: Clean, Safe and Accessible Transport and Mobility, Climate, Energy and Mobility, Industrial Competitiveness in Transport

Last update: 5 September 2022   🔖 Add to my booklet

HORIZON EUROPE — PROJECT

OPTIWISE OPTImised WInd Supported vEssels
ID: 101056769
From: 1 June 2022 to: 31 May 2025

The need to reduce energy consumption and emissions to bring global warming to a halt is unprecedented. Although there are energy saving strategies, most innovations cannot simply be merged in conventional ship design. As the solution for making ships carbon neutral will...

Coordinated in: Netherlands

Coordinator

DEUTSCHES ZENTRUM FUR LUFT - UND RAUMFAHRT EV   Net EU contribution
€ 1 740 275,00

Address
LINDER HOHE
51147 Köln
Germany   Total cost
€ 1 740 275,00

Region
Nordrhein-Westfalen > Köln > Köln, Kreisfreie Stadt

Activity type
Research Organisations

Links
Contact the organisation ☑   Website ☑
Participation in EU R&I programmes ☑
HORIZON collaboration network ☑

Participants (11)

Sort alphabetically ⬍   Sort by Net EU contribution ⬍   Expand all

---

Coordinator

DEUTSCHES ZENTRUM FUR LUFT - UND RAUMFAHRT EV   Net EU contribution
€ 1 740 275,00

Address
LINDER HOHE
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Participants (11)

Sort alphabetically ⬍   Sort by Net EU contribution ⬍   Expand all

CLARA VENTURE LABS AS ⓘ   Net EU contribution
Norway   € 0,00

TECHNISCHE UNIVERSITEIT DELFT   Net EU contribution
Netherlands   € 569 610,00

IHC MTI BV   Net EU contribution
Netherlands   € 416 500,00

IHC MERWEDE EMPLOYMENT BV   Net EU contribution
Netherlands   € 65 250,00
THIRD PARTY ⓘ

BALANCE TECHNOLOGY CONSULTING GMBH   Net EU contribution
Germany   € 367 312,00

How to find partners – active search

Funding & Tenders Portal Partner search announcements

Thematic Partner Search Tools & Brokerage Events

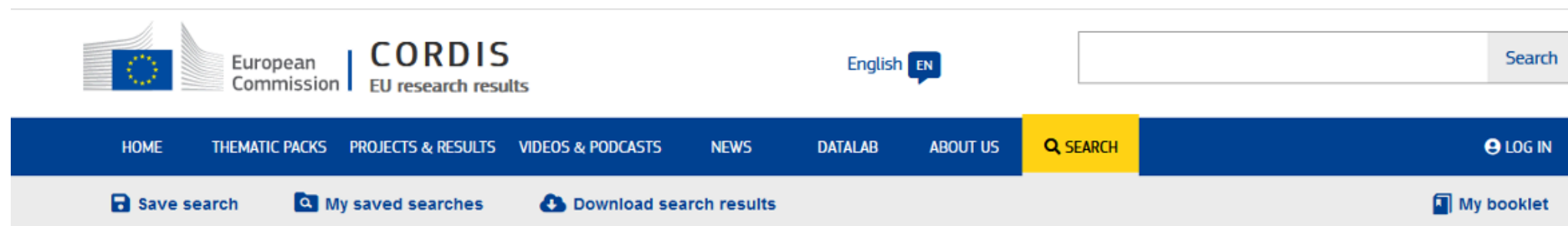**CORDIS & Horizon Dashboard Organizations active in Horizon 2020/Horizon Europe**

LinkedIn personalities & thematic groups

Networking: thematic conferences, events, participation in networks

Agenda of Training

HORIZON EUROPE

✓ Horizon Europe Structure & Instruments

✓ Key factors of success

✓ How to shape your idea

✓ How to find partners & build a consortium

✓ Basics of proposal preparation

Audience QUESTION

What is the average success rate in HE?

Average success rate in Horizon Europe

Overall programme

17%
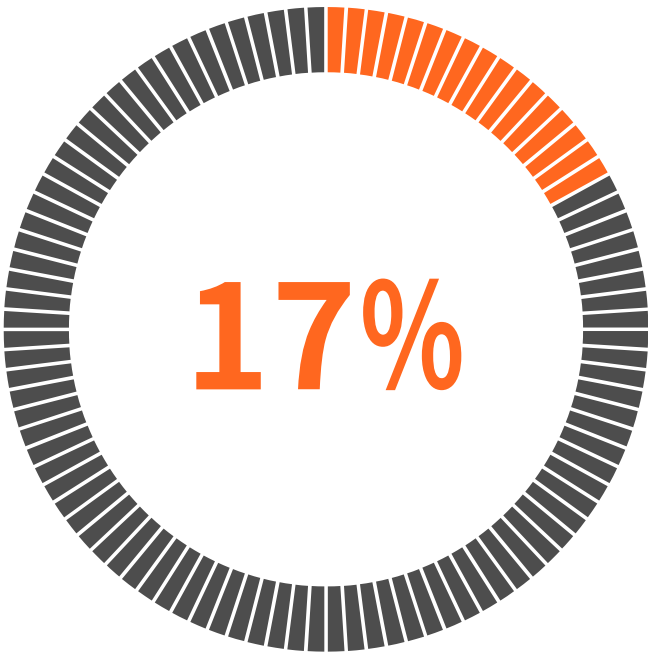
Pillar II Cluster 5

21%

Widening

25%

ERC

15%

EIC Pathfinder

7%
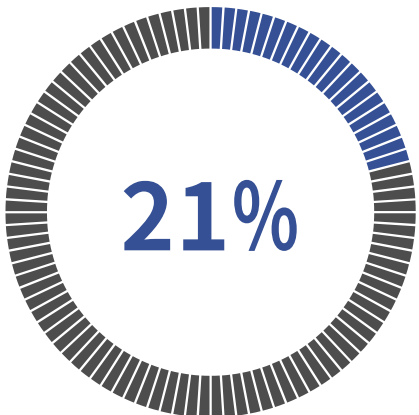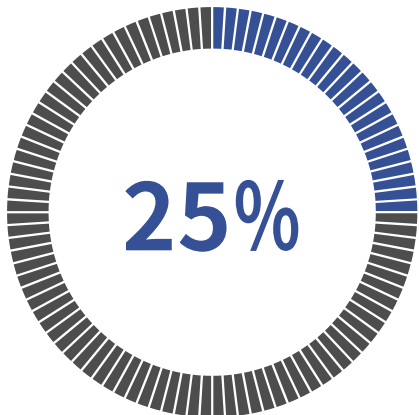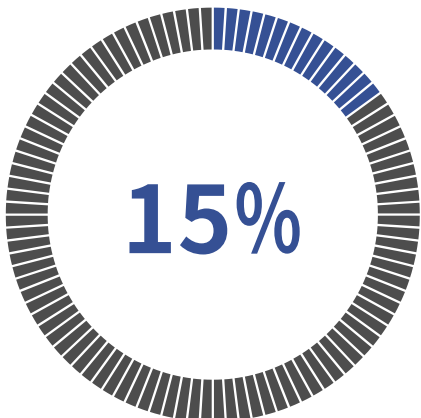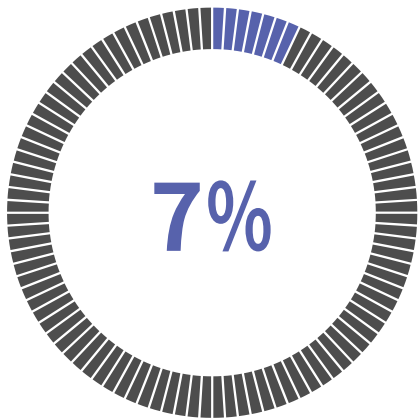
Audience QUESTION

How many days we need to write a proposal?

How many days needed to write a proposal?

COORDINATORS

consortia up to 14 partners

average
36 – 45
person days

consortia 15+ partners

average
46 – 65
person days

PARTNERS

average
16 – 25
person days

Evaluation support study on Horizon Europe's contribution to a Resilient Europe

Final Report Phase 2

Independent Expert Report

HORIZON EUROPE

Research and Innovation

Resent studies of Horizon Europe 2021-2023

Who are involved in proposal

Coordinator
Research Leader + Project Manager

WPL
WPL
WPL
Work Package Leaders

P
P
P
P
Partners

Experts
Consultants
NCP
Research support offices
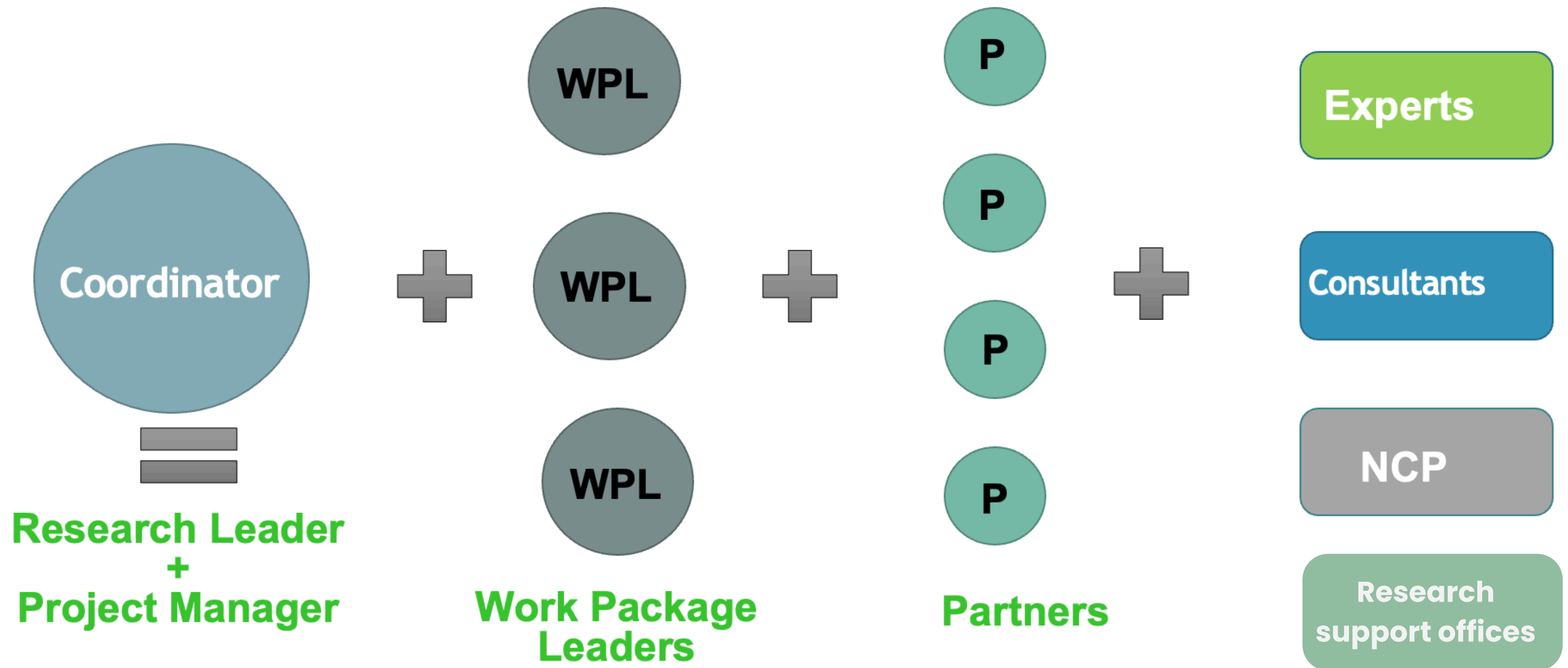
Proposal writing timeline (weeks to deadline)

-12   -11   -10   -9   -8   -7   -6   -5   -4   -3   -2   -1   0

Preparation   **Writing**

Call

| 1-page descr. |

| Consortium "nucleus" |

| NCP consult. |

| Consortium meeting (on-line) |
| Project concept agreed |
| Job distribution |

Proposal 1-st draft (4-pages)

| Full-size draft preparation |

| Partners' input integration |

| Partners' input to proposal |

«Full-size» draft

Consortium meeting

| Full proposal |

| External evaluation |

| Finishing |

| «Proof-read» |

Proposal application

Proposal evaluation timeline

Call deadline

Invitation to grant preparation

Grant signature

fully electronic process

submission | Proposal Evaluation | Grant Agreement Preparation | Pre-financing

5 months maximum

Accession to GA

8 months maximum
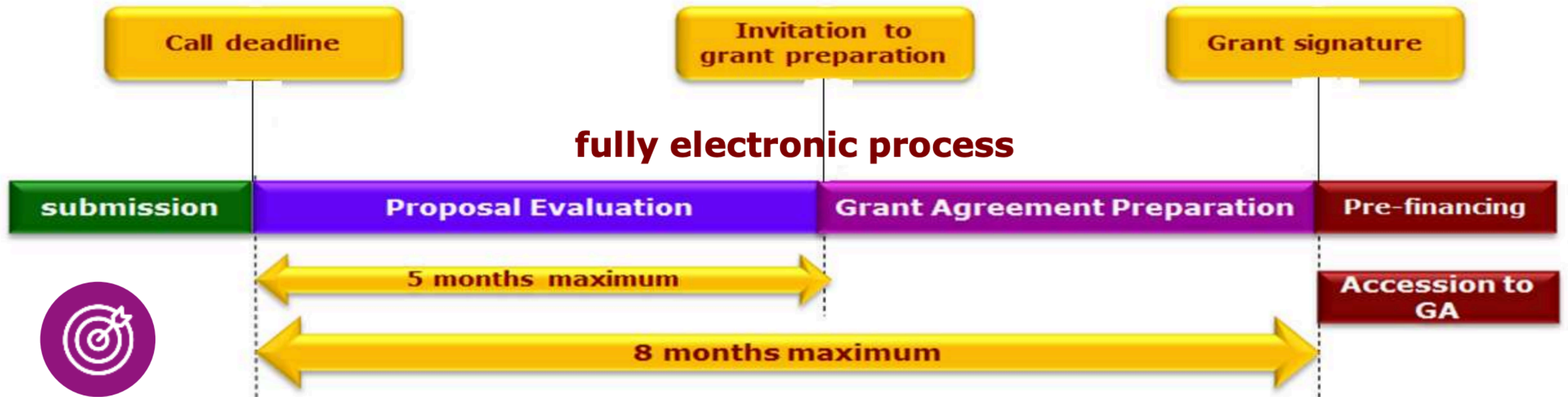
It is now taking an average of **273 days** between when calls close and grants are signed. That's 23 days longer than for the equivalent period in Horizon 2020

Proposal evaluation process

Receipt of proposals

Individual evaluation

Consensus group

Panel review

Finalisation

Admissibility/eligibility check

Allocation of proposals to evaluators

Experts assess proposals **individually**.

Minimum of three experts per proposal (but often more than three).
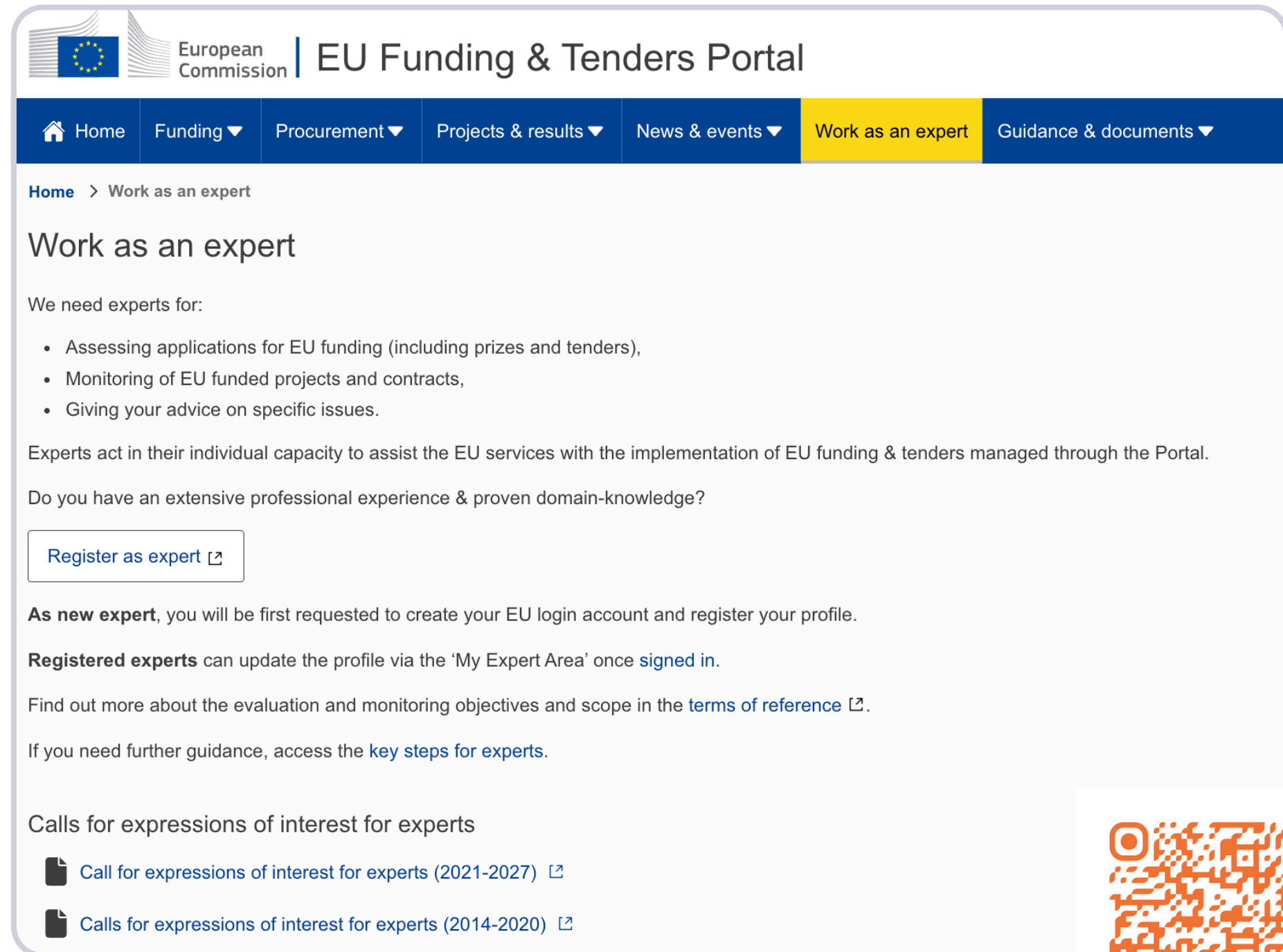
All individual experts discuss together to agree on a **common position**, including comments and scores for each proposal.

The panel of experts reaches an **agreement** on the scores and comments for all proposals within a call, checking **consistency across the evaluations**.

If necessary, resolves cases where evaluators were unable to agree.

Ranks the proposals with the same score.

The Commission/Agency reviews the results of the experts' evaluation and puts together the **final ranking list**.

Tip: Become Evaluator

- Evaluators are selected by Project Officer
- Matching keywords from Topic Description
- The best scientists in the field
- Speakers at the European Conferences
- Participated in projects
- Recommendations from NCPs

- Shortage of Evaluators from Industry
- Gender balance – 40% of panels vs. only 15% in database!
- 5000+ experts per year. Rotation 25% per year
- Resonable distribution of geographic origins

European Commission | **EU Funding & Tenders Portal**

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Home > Work as an expert

Work as an expert

We need experts for:

- Assessing applications for EU funding (including prizes and tenders),
- Monitoring of EU funded projects and contracts,
- Giving your advice on specific issues.

Experts act in their individual capacity to assist the EU services with the implementation of EU funding & tenders managed through the Portal.

Do you have an extensive professional experience & proven domain-knowledge?

Register as expert ↗

As new expert, you will be first requested to create your EU login account and register your profile.

Registered experts can update the profile via the 'My Expert Area' once signed in.

Find out more about the evaluation and monitoring objectives and scope in the terms of reference ↗.

If you need further guidance, access the key steps for experts.

Calls for expressions of interest for experts

📄 Call for expressions of interest for experts (2021-2027) ↗

📄 Calls for expressions of interest for experts (2014-2020) ↗

Thank You

For Your Attention

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www.anromind.com

Anromind